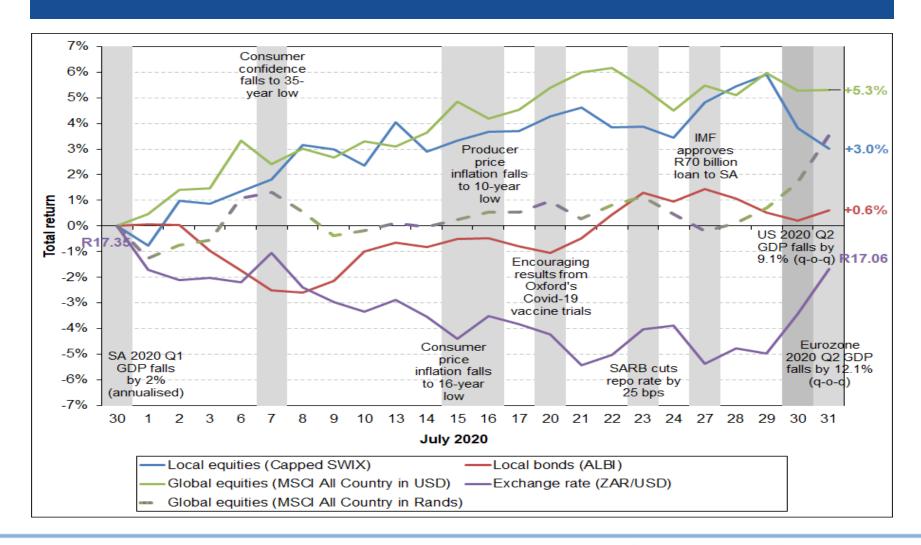
MONTH IN PICTURES JULY 2020

MONTHLY SNAPSHOT NOTABLE EVENTS

- On a broad level the local equity market had another good month, returning +3.0%. This return was however almost entirely driven by Resources, which was up 9.0%, while Industrials and Listed Property fell by 1.3% and 3.2% respectively. Financials managed a small gain, ending the month 0.4% higher.
- Global equities also had a good month (+5.3% in USD), with emerging markets (+8.9% in USD) outperforming developed markets (+4.8% in USD).
- Global bond yields continued their relentless march towards zero, with the yield to maturity on the FTSE World Government Bond Index ending July at just 0.24% (from 0.32% on 30 June and 1.01% at the start of the year). This resulted in a decent month (+3.6% in USD) for global bonds from a total return perspective.
- Local bond yields on the other hand didn't show much movement, and therefore delivered a relatively subdued +0.6% for the month. This was still higher than cash though (+0.4%), where returns have come under pressure following a cumulative 3.5% in interest rate cuts this year.
- The Rand strengthened against a broadly weaker US Dollar, moving from R17.35 to R17.06 (for a 1.7% gain), while weakening by 3.8% and 3.1% respectively against the pound sterling and euro.
- The weaker dollar resulted in local currency returns of +3.5% and +1.9% from global equity and bond markets for the month, outperforming their SA equivalents. Since troughing in the latter half of March however, local equities and bonds (up 45% and 21% respectively) have outperformed their global counterparts (global equities = +38% and global bonds = +8%).
- 2020 Q2 GDP figures for various regions around the world have revealed the extent to which economies have suffered from lockdown. Quarterly (unannualised) contractions for the larger economies ranged from 9.1% in the US to 20.4% in the UK. China, where the damage was mostly done in Q1 (-10.0%), bounced back strongly, recording a Q2 figure of +11.5%.
- Sharp increases in utility tariffs and fuel prices pushed local consumer price inflation (3.2% y-o-y to the end of July) back into the Reserve Bank's 3-6% target range after touching multi-year lows (2.1-2.2%) over the previous two months.

MONTHLY TIMELINE IMPACT ON MARKETS



MARKET INDICATORS SHORT TERM

| Market indicators (% change) ¹ | | May 2020 | Jun 2020 | Jul 2020 | 3 months | 12 months |
|---|------------------|----------|----------|----------|----------|-----------|
| Local equities | Capped SWIX | (0.4) | 7.0 | 3.0 | 9.7 | (5.1) |
| | Resources | 5.6 | 8.8 | 9.0 | 25.2 | 29.3 |
| | Industrials | (1.8) | 8.3 | (1.3) | 5.0 | 1.5 |
| | Financials | (3.2) | 4.2 | 0.4 | 1.2 | (29.7) |
| | Listed Property | (0.8) | 13.4 | (3.2) | 9.0 | (41.2) |
| Local bonds | ALBI | 7.1 | (1.2) | 0.6 | 6.4 | 4.2 |
| Local cash | STeFI Composite | 0.5 | 0.4 | 0.4 | 1.4 | 6.7 |
| Global equities | MSCI All Country | (1.2) | 2.1 | 3.5 | 4.4 | 27.5 |
| Global bonds | FTSE WGBI | (5.1) | (0.4) | 1.9 | (3.8) | 29.5 |
| Exchange rate | ZAR/USD | (5.3) | (1.1) | (1.7) | (7.9) | 18.9 |
| Inflation | СРІ | -0.6 | 0.5 | 1.3 | 1.3 | 3.2 |

^{1.} Total returns (in Rands) for the months and periods ending 31 July 2020.

^{2.} Estimated for July 2020.

MARKET INDICATORS MEDIUM TO LONG TERM

| Market indicators (% change) ¹ | | 1 year | 3 years | 5 years | 10 years | 15 years |
|---|------------------|--------|---------|---------|----------|----------|
| Local equities | Capped SWIX | (5.1) | (1.5) | 0.7 | 8.9 | 11.4 |
| | Resources | 29.3 | 23.0 | 14.4 | 5.3 | 9.1 |
| | Industrials | 1.5 | 0.2 | 2.8 | 13.5 | 15.1 |
| | Financials | (29.7) | (9.9) | (5.9) | 6.9 | 8.5 |
| | Listed Property | (41.2) | (20.2) | (10.5) | 3.7 | 9.0 |
| Local bonds | ALBI | 4.2 | 7.8 | 7.4 | 7.9 | 8.0 |
| Local cash | STeFI Composite | 6.7 | 7.1 | 7.2 | 6.5 | 7.3 |
| Global equities | MSCI All Country | 27.5 | 16.6 | 14.0 | 18.5 | 13.6 |
| Global bonds | FTSE WGBI | 29.5 | 14.0 | 10.8 | 11.5 | 10.4 |
| Exchange rate | ZAR/USD | 18.9 | 9.0 | 6.2 | 8.9 | 6.6 |
| Inflation | СРІ | 3.2 | 4.1 | 4.6 | 5.1 | 5.6 |

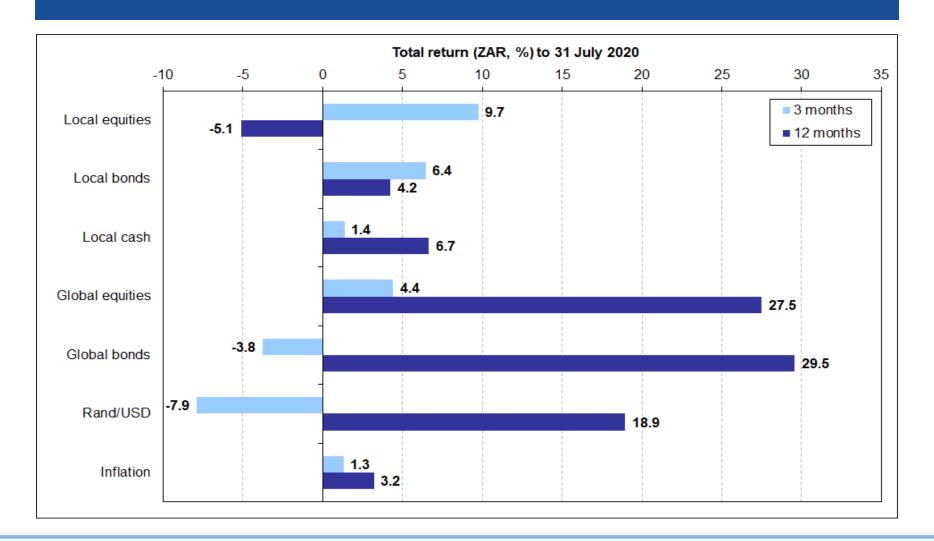
^{1.} Total returns (in Rands) for the months and periods ending 31 July 2020.

ECONOMIC INDICATORS

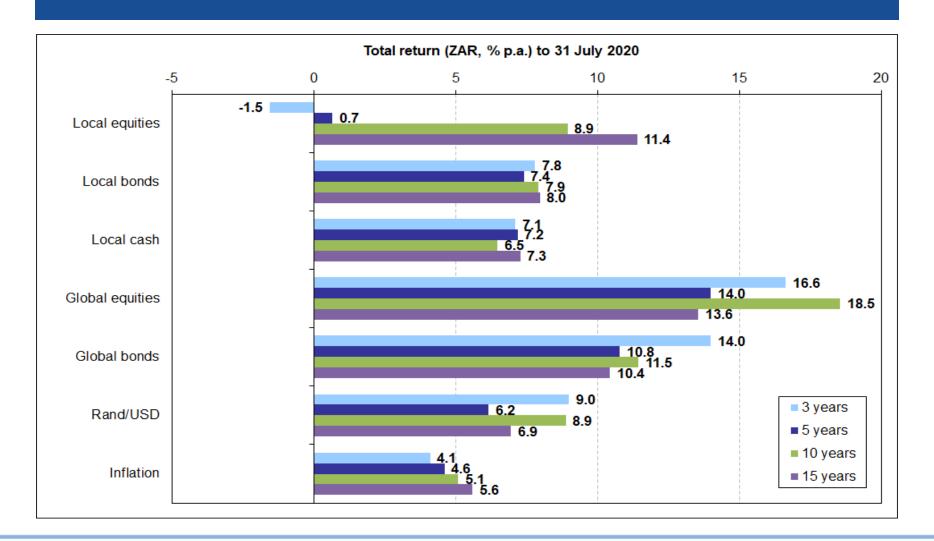
| Economic indicators ¹ | Jun 2018 | Jun 2019 | Apr 2020 | May 2020 | Jun 2020 |
|----------------------------------|----------|----------|----------|----------|----------|
| Exchange rates: | | | | | |
| ZAR/USD | 13.28 | 14.34 | 17.54 | 17.35 | 17.06 |
| ZAR/GBP | 17.42 | 17.44 | 21.67 | 21.52 | 22.34 |
| ZAR/Euro | 15.52 | 15.88 | 19.48 | 19.50 | 20.11 |
| Commodities: | | | | | |
| Brent Crude Oil (USD/barrel) | 74.06 | 64.30 | 37.84 | 41.27 | 43.52 |
| Platinum (USD/ounce) | 825.07 | 873.00 | 831.95 | 811.97 | 908.50 |
| Gold (USD/ounce) | 1,218.30 | 1,430.59 | 1,721.09 | 1,772.86 | 1,976.28 |

^{1.} Month-end prices

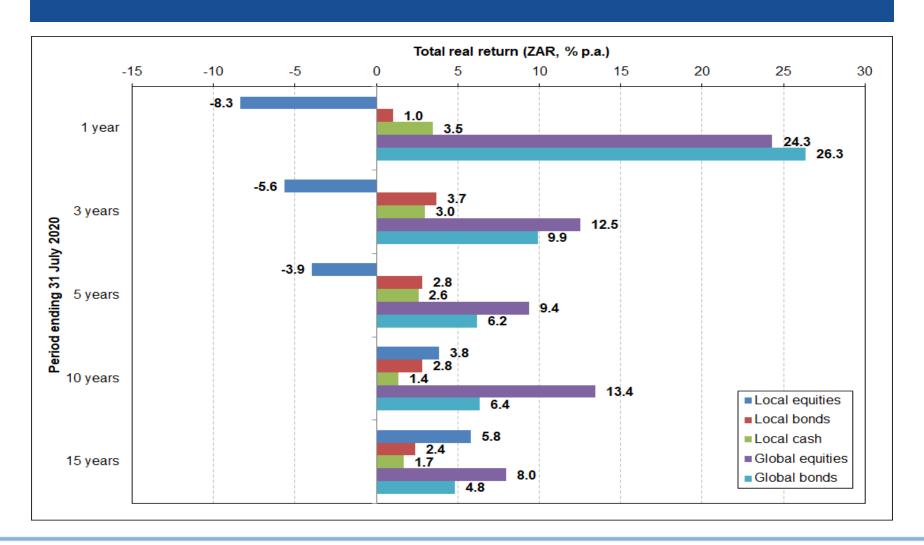
ASSET CLASS PERFORMANCE SHORT TERM



ASSET CLASS PERFORMANCE MEDIUM TO LONG TERM



ASSET CLASS PERFORMANCE REAL (EXCESS ABOVE INFLATION) RETURNS



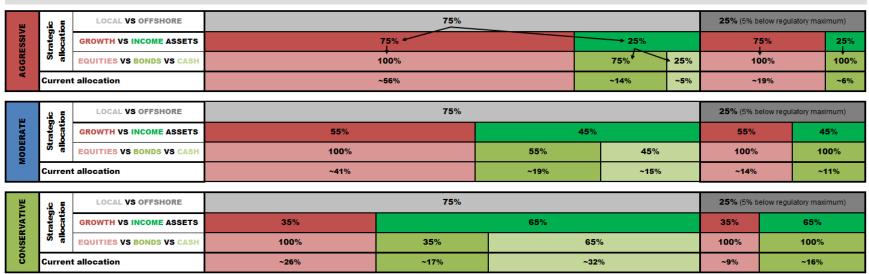
MARKET PERFORMANCE WHAT PAST RETURNS CAN INVESTORS REASONABLY EXPECT?

Given the performances of the various asset classes (see earlier slides), what level of historical returns (in both nominal and real terms) can investors reasonably have expected from the markets?

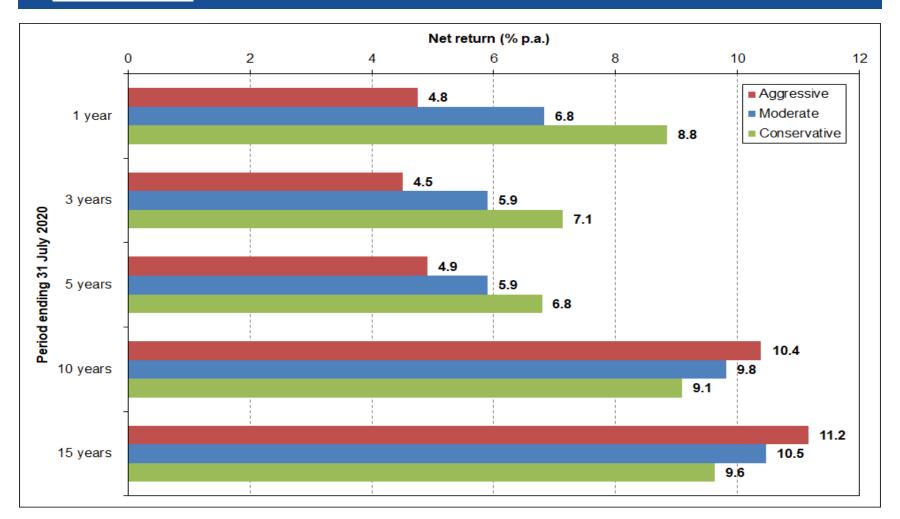
To illustrate this, we calculated the hypothetical returns of various risk profiled 'portfolios' (Aggressive, Moderate and Conservative) using a rules-based asset allocation approach to cater for the change in the regulatory offshore allowance over time:

- The offshore allocation is kept at 5% below the prevailing regulatory maximum (15% to 2000, 20% to 2006, 25% to 2018 & currently at 30%).
- The equity allocation varies according to the risk profile, and is set at 75% for Aggressive, 55% for Moderate and 35% for Conservative, which applies to both the local (ALSI up to December 2001, SWIX up to June 2011, Capped SWIX thereafter) and offshore (MSCI All Country) portions.
- The remainder of the *local* assets is split between local bonds (ALBI) and cash (STeFI composite), with the local bond allocation being the same as the equity allocation in this sub-portion, i.e. 75% for Aggressive, 55% for Moderate and 35% for Conservative. The balance is kept in local cash.
- The remainder of the offshore assets is allocated to global bonds (FTSE WGBI).
- Fees are assumed at 0.4% p.a.

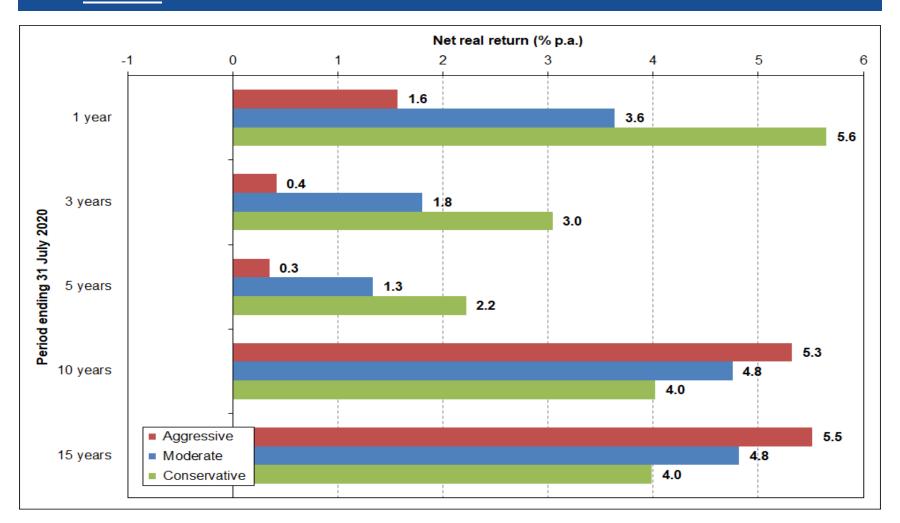
A graphical representation of the strategic and current asset allocations of the various risk-profiled 'portfolios' are provided below:



MARKET PERFORMANCE FOR BALANCED PORTFOLIOS, WHAT RANGE OF PAST NOMINAL RETURNS WAS REASONABLY ACHIEVABLE?



MARKET PERFORMANCE FOR BALANCED PORTFOLIOS, WHAT RANGE OF PAST REAL RETURNS WAS REASONABLY ACHIEVABLE?

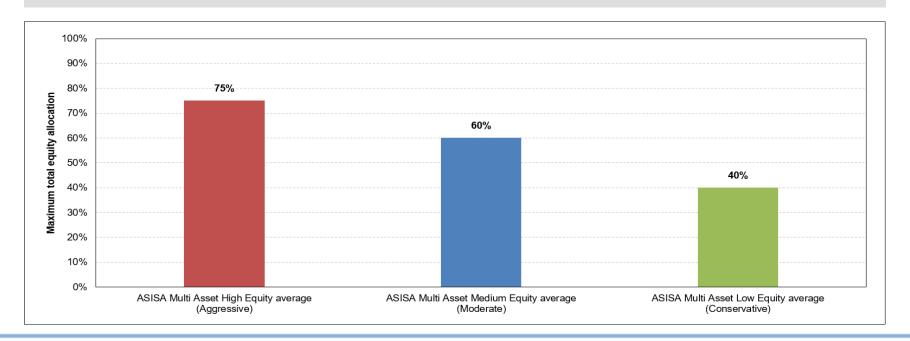


MANAGER PERFORMANCE WHAT PAST RETURNS CAN INVESTORS REASONABLY EXPECT?

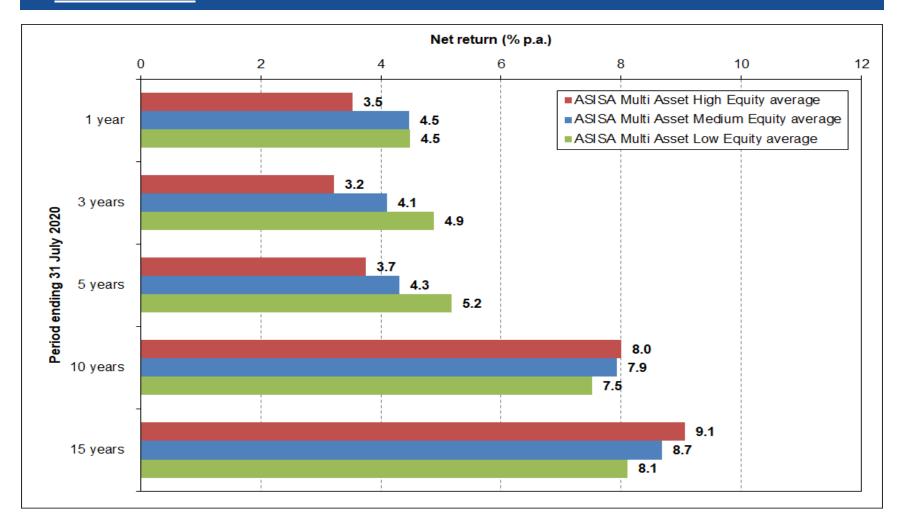
Given what markets have delivered (see earlier slides), what level of returns (in both nominal and real terms) has the average investment manager delivered in this environment?

To illustrate this, we show the average returns from regulated collective investment schemes in the ASISA (Association for Savings and Investments South Africa) South Africa Multi Asset High, Medium and Low Equity categories to reflect the returns of typical Aggressive, Moderate and Conservative retirement fund portfolios.

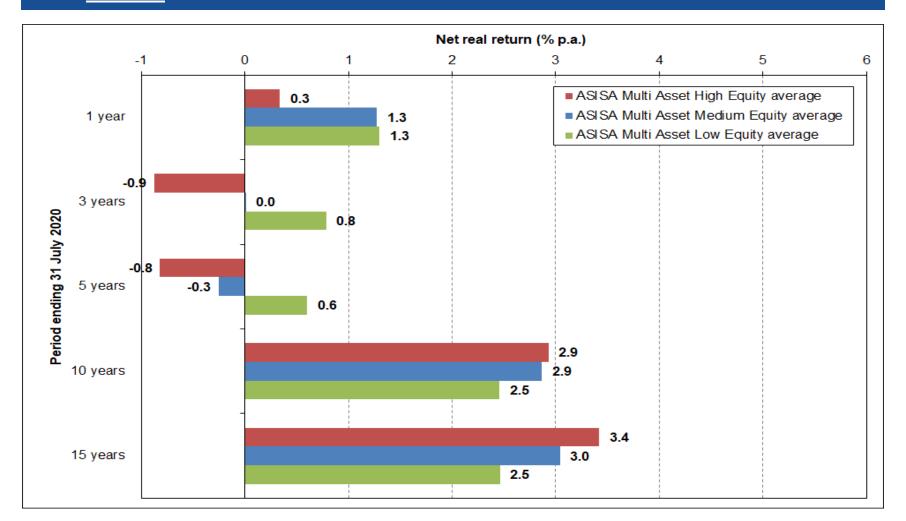
The asset allocations of the portfolios in these categories are regulated by Regulation 28 of the Pension Funds Act, but ASISA also sets limits on the total equity allocations of these portfolios, as shown in the graphic below:



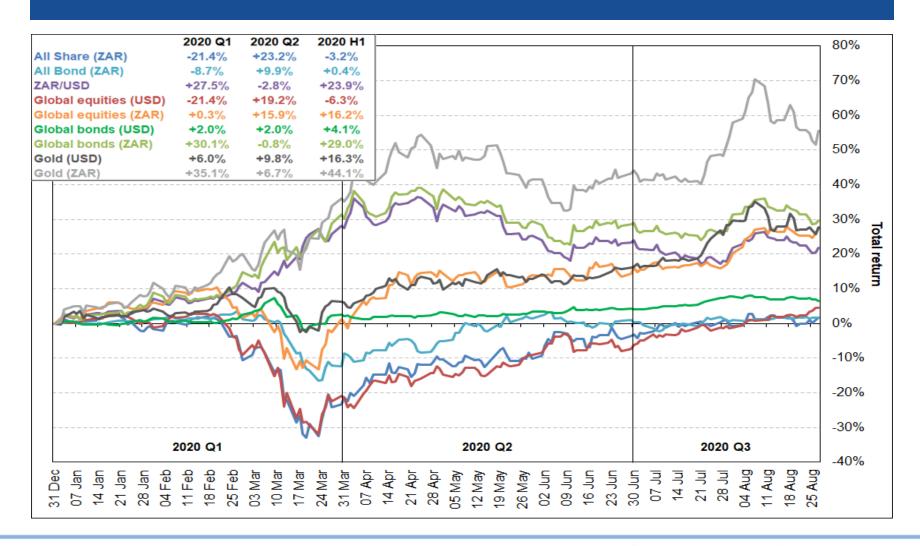
MANAGER PERFORMANCE FOR BALANCED PORTFOLIOS, WHAT RANGE OF PAST NOMINAL RETURNS WAS REASONABLY ACHIEVABLE?



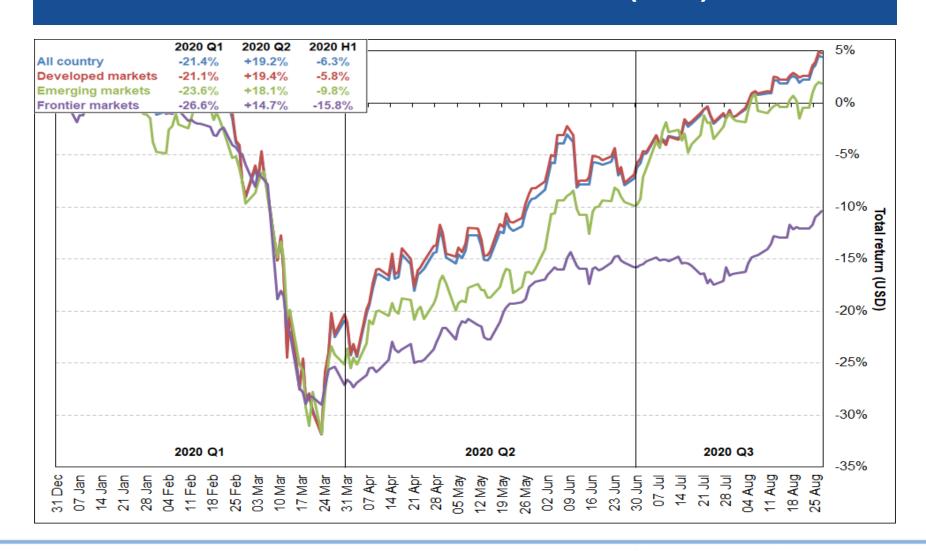
MANAGER PERFORMANCE FOR BALANCED PORTFOLIOS, WHAT RANGE OF PAST REAL RETURNS WAS REASONABLY ACHIEVABLE?



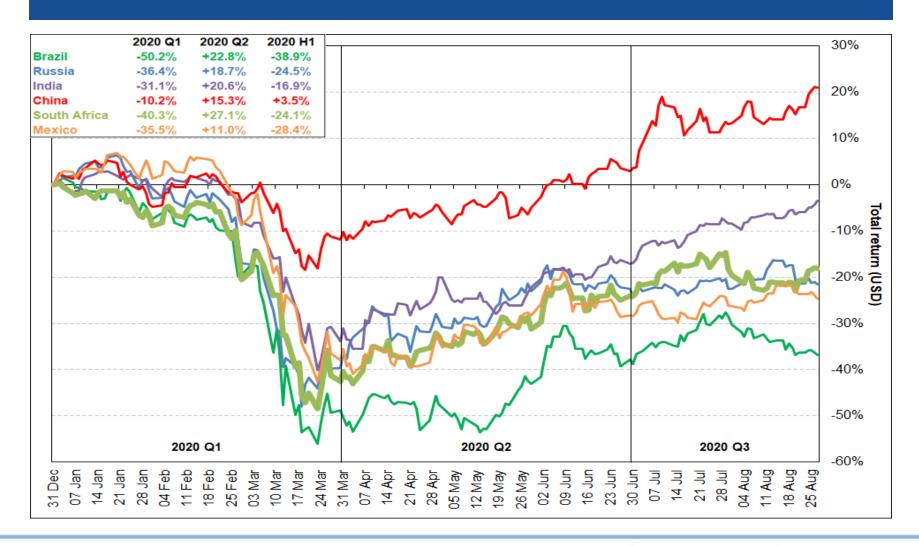
2020 YTD MAJOR ASSET CLASSES



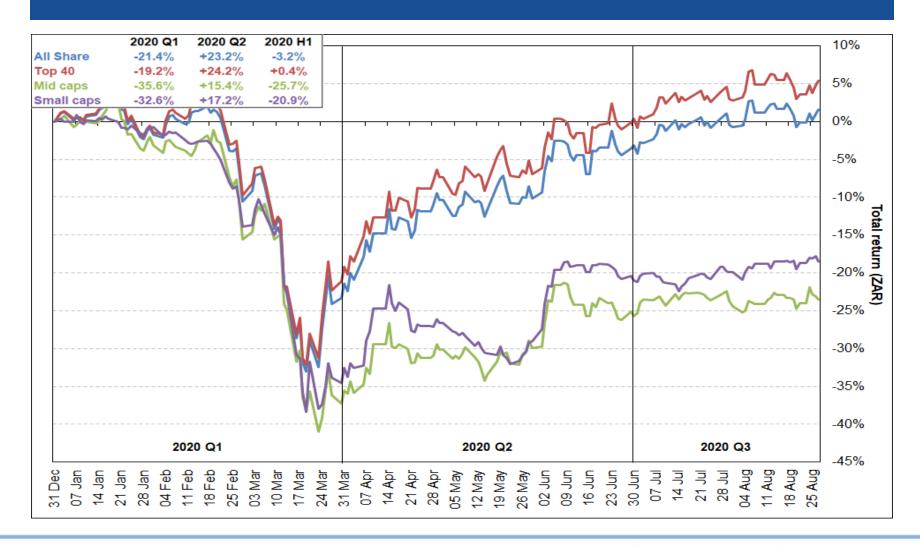
2020 YTD GLOBAL EQUITY MARKETS (USD)



2020 YTD GLOBAL EMERGING EQUITY MARKETS (USD)



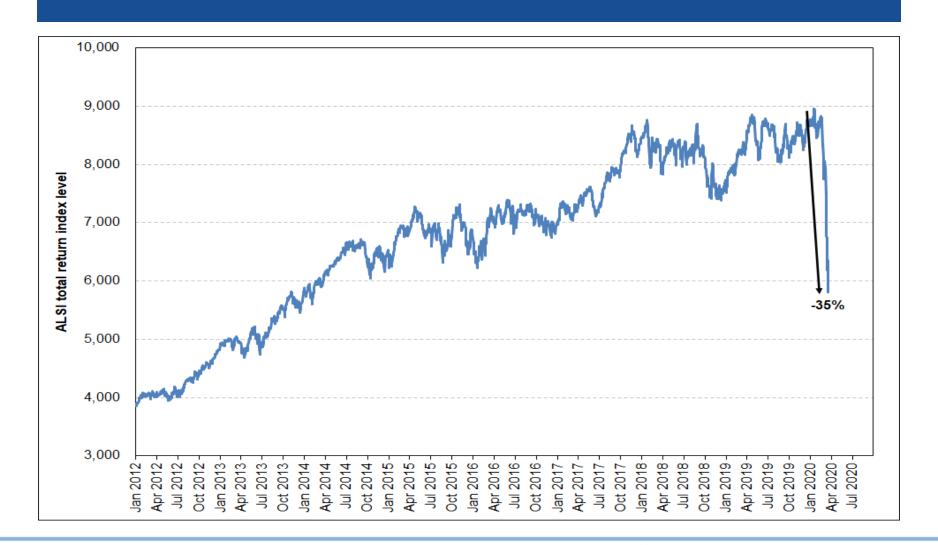
2020 YTD LOCAL EQUITY MARKET



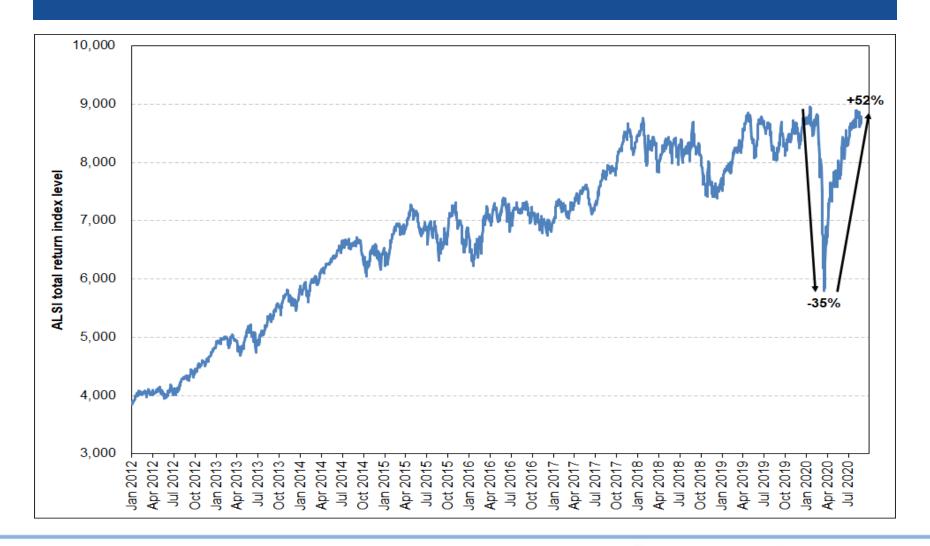
2020 YTD LOCAL EQUITY MARKET



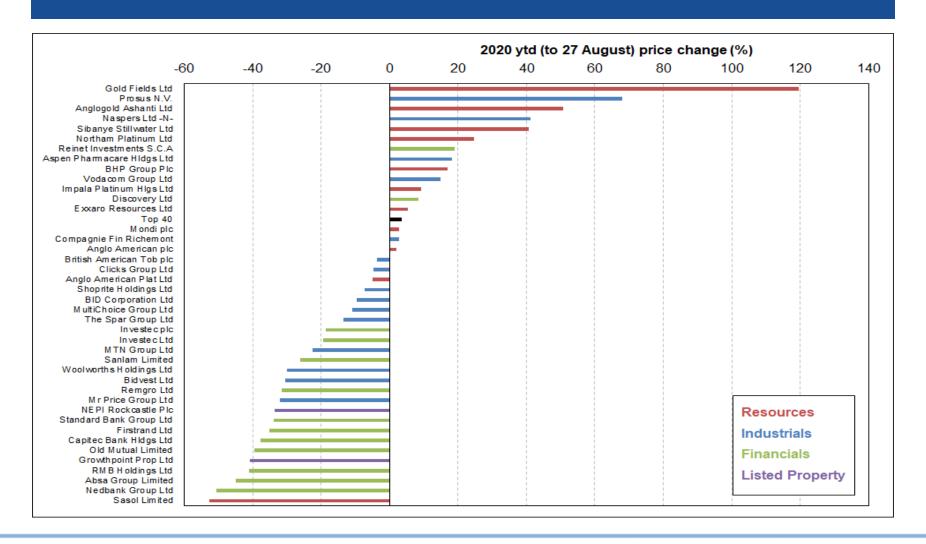
LOCAL EQUITY MARKET COVID-19 CRASH



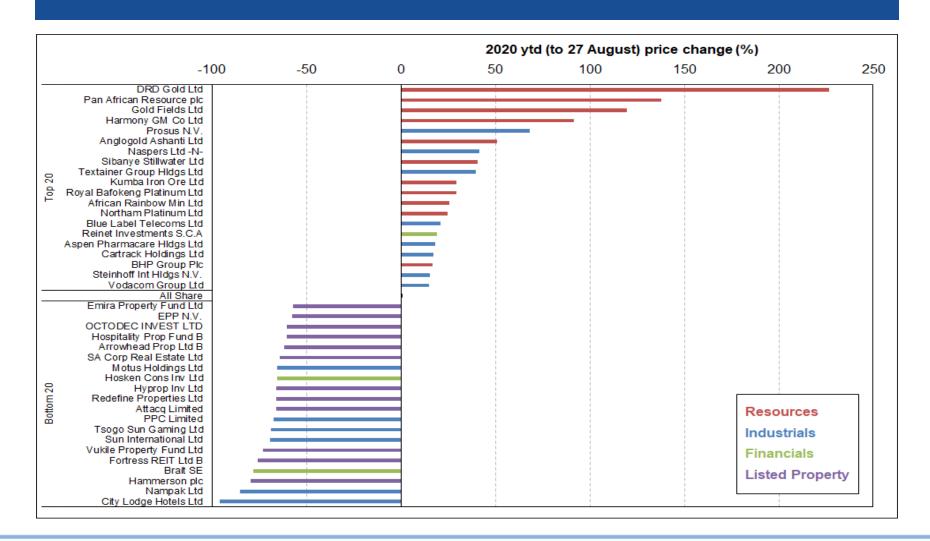
LOCAL EQUITY MARKET WAS THAT IT?



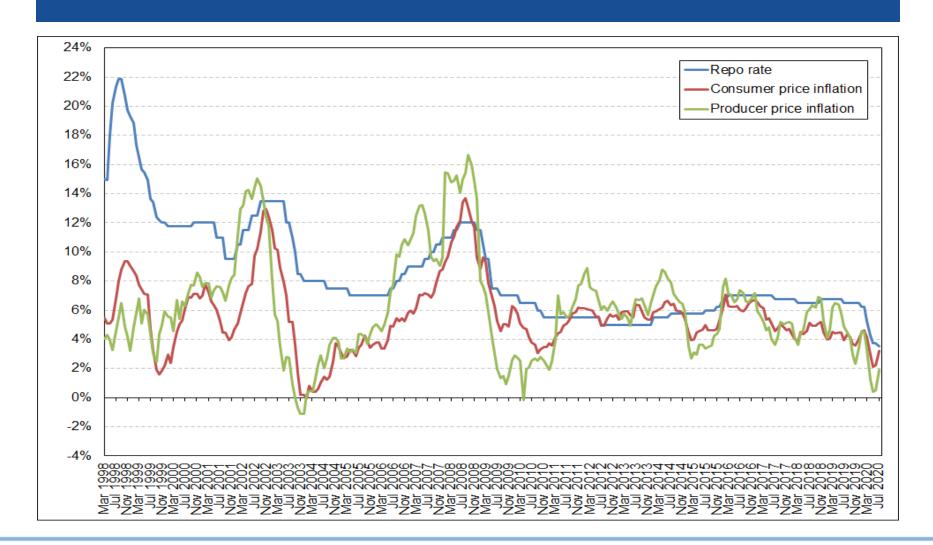
LOCAL EQUITY MARKET TOP 40 (LARGE CAP) STOCKS IN 2020



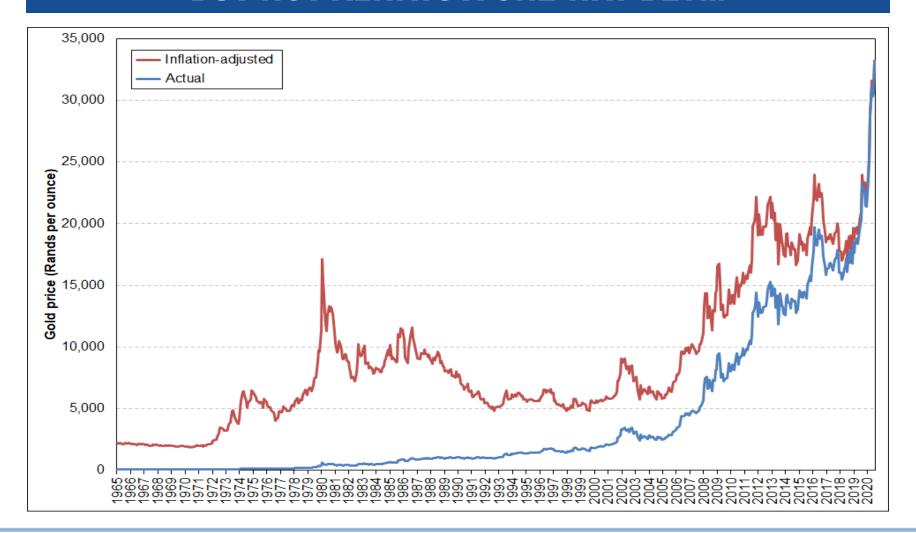
LOCAL EQUITY MARKET BEST & WORST PERFORMERS IN 2020



INTEREST RATES & INFLATION INFLATION TICKS UP, BUT REMAINS LOW

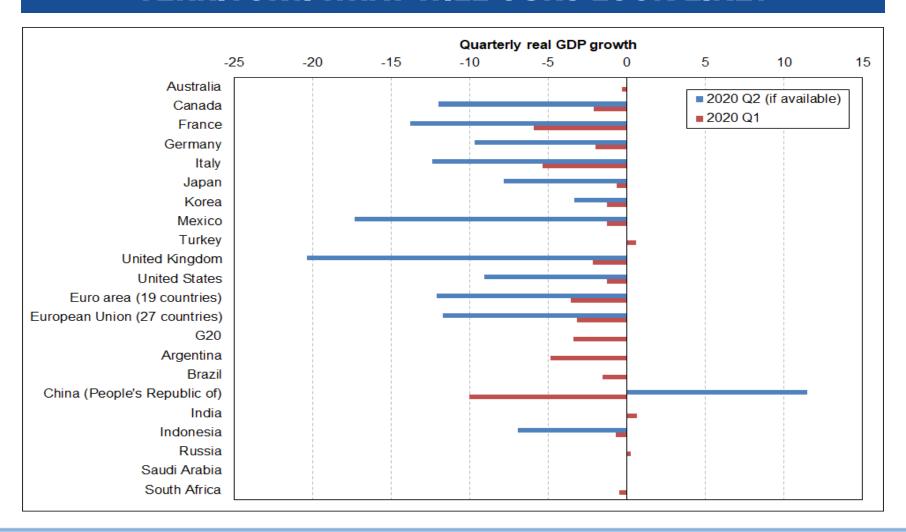


GOLD PRICE SURGES AMID UNCERTAINTY, BUT NOT ALWAYS A ONE-WAY BET...

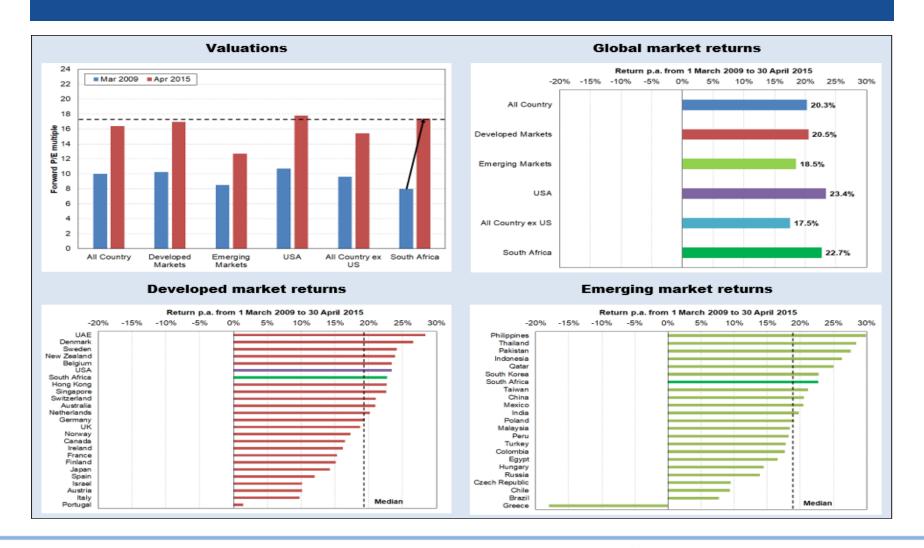


LOCKDOWN LOSSES

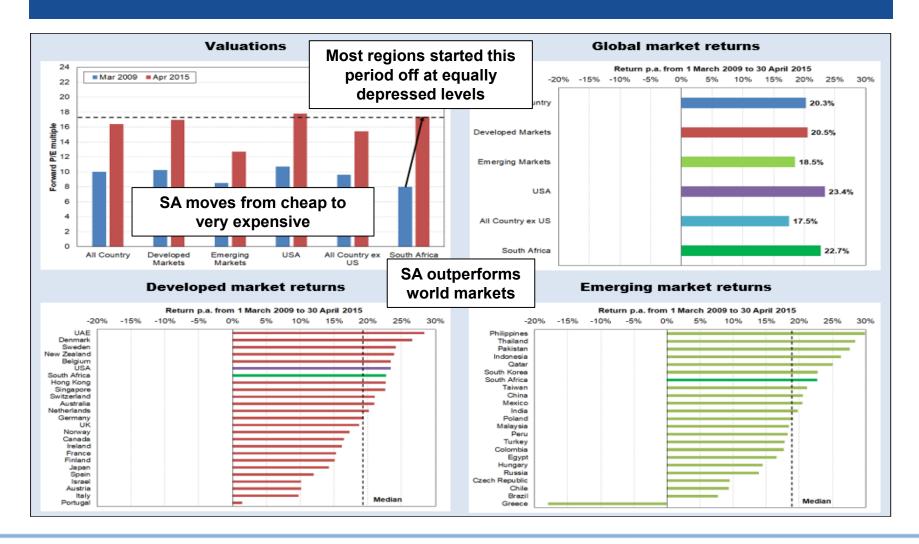
2020 Q2 GDP GROWTH FIGURES DEEP IN NEGATIVE TERRITORY. WHAT WILL OURS LOOK LIKE?



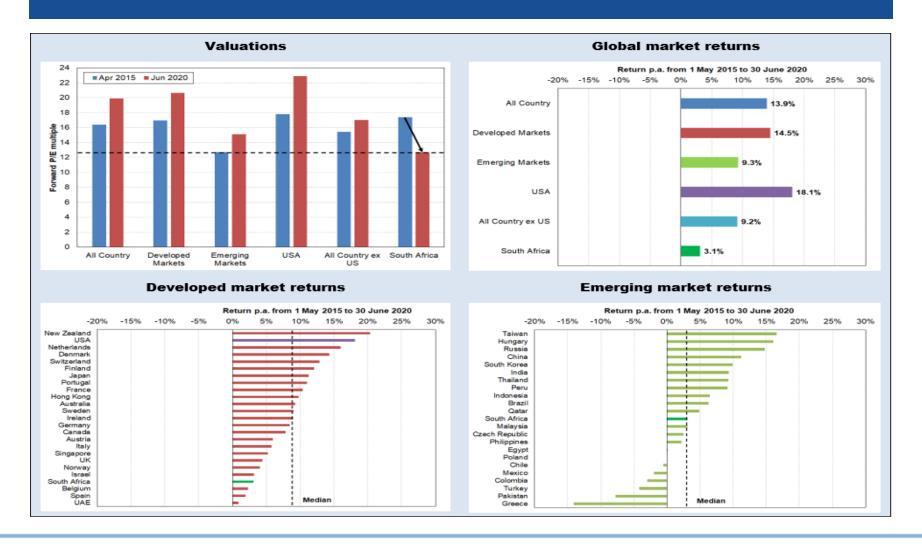
SA EQUITIES vs THE WORLD THE GOOD (2009 to 2015)



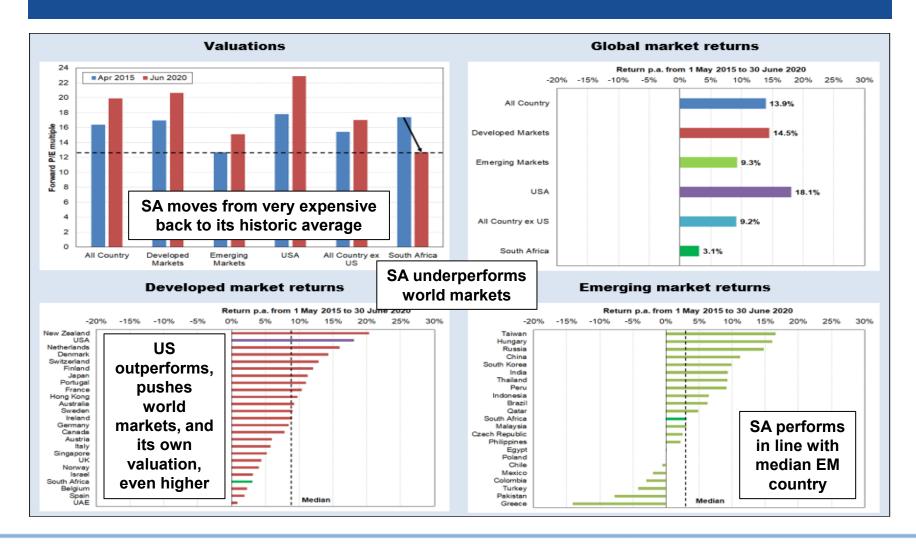
SA EQUITIES vs THE WORLD THE GOOD (2009 to 2015)



SA EQUITIES vs THE WORLD THE BAD (2015 to 2020)

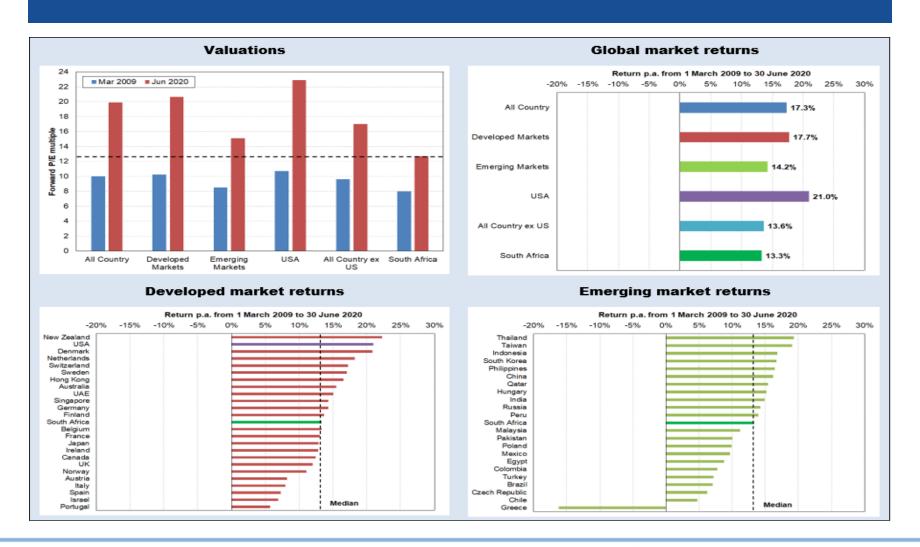


SA EQUITIES vs THE WORLD THE BAD (2015 to 2020)



SA EQUITIES VS THE WORLD

& THE NOT-SO-UGLY (2009 to 2020)



SA EQUITIES vs THE WORLD & THE NOT-SO-UGLY (2009 to 2020)

